



Hostess Packet

Hubert Hotshots

Once you book a class, it is very important to send your customer a hostess packet to help her prepare for her class. Put these items in a colored folder or even a gift bag for her.

The items to include are:

- Three Look Books
- Three Beauty Books
- Several Sales Tickets (for outside orders)
- A Hostess Credit sheet
- "Hostess Tips on Having a Fun & Successful Class" Sheet
- Company postcards for invitations
- Several of your business cards
- A piece of recruiting literature from the company

Remember, how successful her class is, usually depends on how well you help your hostess prepare for her class!