

WEEKLY ACCOMPLISHMENT SHEET (CONT.)

Dear Sales Director:

I would like more information about the following areas:

Booking _____ Closing My Classes _____

Coaching _____ Customer Service _____

Sharing The Opportunity _____ Business Management _____

Telephone Sales _____ Obtaining Reorders _____

Skin Care Classes/Facials _____ On The Go Appointments _____

Online/Personal Web Site Orders _____ Shows (Trunk Shows, Collection Previews, etc.) _____

Brochure/Pref. Customer Program/Misc. Sales/Reorders _____ Other (_____) _____

Next Week's Goals

Amount of Sales \$ _____

Number of Skin Care Classes/ Facials _____

Number of On The Go Appointments _____

Number of On With The Shows _____

Number of Interviews _____

Number of Customer Calls _____

This Week's Hourly Earnings

Your Estimated Weekly Gross Profit = \$ _____

Hours Worked = _____

Total Earned Per Hour = \$ _____

New or Prospective Team Members					
INTER-VIEWED (✓)	RECRUITED (✓)	NAME	COMPLETE ADDRESS	TELEPHONE	EMAIL ADDRESS